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September 01, 2002

**Detroit Newspaper Agency now installing four Enternet CSN-NT inserter control systems in Sterling Heights, MI**

Enternet LLC, manufacturers of the leading newspaper inserter and onserter control systems in North America, is currently installing four CSN-NT inserter control systems for the Detroit Newspaper Agency in their Sterling Heights, MI, packaging center. Detroit also has options to purchase two additional CSN-NT controllers in the future to control their NP-1472's, which are used largely in Detroit's TMC program.

The Detroit News Agency is a Gannett/Knight Ridder joint operating agreement encompassing the Detroit News and the Detroit Free Press, having a combined circulation of 589 thousand daily and 749 thousand on Sundays, making it a top-10 newspaper program in the United States. With the addition of Detroit, Enternet CSN-NT controllers now control preprint insertion at three of the country's top ten newspaper packaging centers.

Cullen Barry, Enternet's Sales Manager, reports that two of the four lines are in full operation and installation is proceeding smoothly on the remaining two. "Because we have to install at the same time Detroit is running production on their lines, we have to meet tight timetables and not miss any deadlines. Our field installation team on this job, Will Passalaqua and Cody Tisdale, are doing a superb job of satisfying this important customer."

The Enternet CSN-NT inserter control system controls Detroit's four Heidelberg NP-630 inserting machines and all related downstream devices, replacing the Heidelberg Icon control system now employed. With powerful micro-zoning capabilities and sophisticated management reporting features on a true Windows®-NT platform, the CSN-NT system greatly increases capability and reliability while maintaining the high production rates required by such a large program.

Enternet LLC is a 23-year-old company that manufactures, sells and services leading newspaper inserter and onserter control systems, as well as bindery line control systems and mailing control systems to direct mailers. Other CSN-NT clients include the Houston Chronicle, the Denver Rocky Mountain News, the Ft. Worth Star-Telgram and the Fresno Bee.